

## Annual Report 2024 Pamoja Nguvu / Together Strong

2024 was again a good year for our Pamoja Nguvu foundation.

As we reported last year we purchased a new administration system ( loandisk ), we now can conclude that its use leads to a reduction in the administrative tasks of our team in Tanzania, gives a better insight into the state of affairs of refunds and has also become a management tool to further improve the organization to control more tightly .

Fahtma, our manager, has made further optimizations in consultation with us. The four-eyes principle is now being used when selecting women who apply for a loan In order to obtain a more objective assessment of the candidates. The loan groups (usually about 20 women) formed by the women themselves, now also have a more fixed structure with a chairwoman , a secretary and a fixed payday (usually weekly). As a result, we now have a considerable number of loan groups where the repayment percentages now are around 100%.

Of course, our focus is not primarily on the repayment percentage, we mainly want that the women are successful, their businesses grow and that they become financially independent.

But it is nice, because we have fewer and fewer funds for uncollectible debts needed! Only this year we used some funds to finally write off uncollectible loans from the first start in 2019 until 2024 (see the financial report for further info).

We were already able to report last year that we had expanded our training for women with a training in “women's rights” and practical training for agriculture. All trainings we provide (except women's rights and agriculture) are delivered by our own team. In 2024, our team also attended training sessions from other development organizations. With the experiences gained there, our own courses have been further improved with, for example, role-playing games and more interactive components to stimulate group formation.

Fortunately, the weather later in 2024 was not as extremely wet as last year and all women with agricultural activities could run their business “normally” again.

In 2024, 150 women have received a first loan and 120 a second loan, this corresponds to the pre-budgeted figures.

Pamoja Nguvu has issued, from the first loans as of mid-2019 to end of 2024, 1276 loans to 867 women.

The total amount of loans issued since the start in 2019 is approximately 150,000 euros.

Fahtma , our manager, continues to manage the organization tightly and with a lot of initiative.

Together with Jesca and Irene, the project coordinators, they have gained an enormous amount of knowledge from the different types of business and they continue to act more and more as a coach for our women. Together with Irene Elipokea from Happy Watoto they take care of the administrative side of our operation.

Because our loans are so successful in achieving economic advancement for women, we have decided, for the time being as a trial, to expand our working region. To this end, we started at the end of 2024 with obtaining the necessary permits (which took a lot of effort) and with the search for a new project coordinator. The new area is an area near the city of Arusha. Also we started the search for an extra project coordinator who will be intensively supervised by Fahtma. We expect to be able to start selection and training at the end of the first quarter of 2025.

This expansion was made possible specifically by some loyal sponsors, many thanks for that!

The board met regularly in the Netherlands in 2024. Monique and myself were in Tanzania for more than 4 weeks at the beginning of 2024, as we reported previously. We have experienced training internal and external trainings and visited many women at home or in their business, together with the team members.

Our treasurer Fred Arp was back in November to review the budgets and results and to visit women from our project with the team.

We are fully aware that we can only do this beautiful and successful work thanks to the donations we receive from our sponsors!

Thank you so much for this, you are changing the lives of many women and their families in Tanzania.

Also, women's self-esteem is greatly boosted when they are able to prove to be able to grow their business and pay off the loan in full!

On behalf of the board of Pamoja Nguvu

Matti Emondts, chairman

## **Financial annual report 2024 of the Pamoja Nguvu Foundation.**

### **General**

The foundation Pamoja Nguvu ("Strong Together") was established in October 2018 and registered with the Chamber of Commerce on December 19, 2018 under number 7328976, with its registered office in Aerdenhout/Haarlem.

The foundation aims to promote financial independence and security of women and young adults in Tanzania and is not for profit. The main activity is to provide microcredits, give training coaching and education and thus set up a source of income.

The income of our foundation consists of donations, gifts, legacies and income from own capital. The microcredits provided are interest-free and have a repayment obligation of maximum one year.

The board members are unpaid and take all costs associated with their position for their own account, which means that almost 100% of the donations received benefit the goal. The aim is for one or more board members to travel to Tanzania at least twice a year to visit the local activities. As much contact as possible is maintained with the local team through regular "zoom meetings". Monthly work reports are sent to the Board and a monthly overview of the financial position, including the loans granted and repayments is received. The administration of the activities in Tanzania is taken care of by the Happy Watoto Foundation Tanzanian Homes & Schools.

The 2023 annual accounts of PN Tanzania have been audited by an external accountant, who has issued an unqualified opinion. An audit will also be carried out on the receipts and expenditures of 2024; the results of this will be included in the reporting year of 2025.

The 2024 annual accounts have been prepared in accordance with the guidelines of the CBF (Central Bureau for Fundraising).

## **Financial report 2024**

### **Income and Expense Account**

The income and expenditure account is divided into exploitation Netherlands (received sponsor contributions, expenditure and exchange rate differences) and exploitation Tanzania (costs of local activities). The costs of the activities in Tanzania will be converted into euros from 2024 at a fixed exchange rate of the Tanzanian shilling of 2,500/€ (an average exchange rate over the past 3 years). This improves comparability with the budget (exchange rate 2,500/€).

Up to and including 2023, an average rate for the relevant financial year has been calculated (2023 Tzs . 2,510/€). The difference between the effective rate in the financial year and the fixed rate used has been processed separately as an exchange rate difference in the profit and loss account.

In 2024, a total of € 62,780 in donations was received compared to €35,000 budgeted. €35,081 was spent on operating costs compared to € 26,310 budgeted. A net excess of € 8,771, including €7,139 more write-off of loans.

The exchange rate gain of € 6,432 is mainly related to the fall in the exchange rate of the Tzs against the Euro on outstanding loans u/ g compared to 31 December 2024 (€ 2,500 at the end of 2024 compared to €2,775 at the end of 2023) and the average exchange rate of transfers to Tanzania in 2024 (€2,788 compared to €2,500 budgeted).

In 2024, the positive balance of sponsorship income and expenditure amounted to € 33,702. This positive balance has been added to the other reserve.

### **Balance sheet as of December 31, 2024**

The assets and liabilities of the Tanzanian activities have been translated up to and including 2023 at the exchange rate as at 31 December of the financial year, from 2024 at the fixed exchange rate of Tzs . 2,500 / €, end of 2023: Tzs . 2,775 / €). Exchange rate differences have been included in the result.

As of 1 January 2024, the balance of outstanding loans to entrepreneurs amounted to € 30,021. In 2024, loans were granted with a total value of €36,984. In addition, €30,897 was received in repayments. In 2024, €6,139 was written off on old uncollectible loans u/g. and €5,000 on other loans. These are write-offs on loans issued in 2019, 2020, 2021, 2022, 2023, and partly from 2024. We have also chosen to do this in order to no longer have our team involved in trying to collect these virtually uncollectible loans from the past. These write-offs relate partly to non-payment and partly to forgiveness (as sometimes happens, for example after a fire - at the market where the merchandise of 9 women was burned, worth 1100 euros -, fleeing domestic violence, serious illness or other special personal suffering).

Converted into euros at the exchange rate of 31 December, the favourable exchange rate difference amounted to €3,390. The balance of issued loans at the end of 2024 therefore amounts to €33,269. In addition, a loan of €4,400 with collateral was granted to staff in 2024; this loan will be repaid in 5 years.

The other receivables include a current account credit of an amount of social security contributions to be recovered of €666.

The other debts include €800 in outstanding accounting costs.

At the end of 2024, the foundation's equity amounts to €114,203. In 2024, an amount of €50,000 was withdrawn from the Other Reserve and included in a Designated Reserve, which can ensure the foundation's continuity for 2 years in the event of declining sponsorship income.

### **Budget 2025**

In 2025, the amount of new loans to be issued is expected to be €45,000 . Repayments are expected to amount to €34,000. Compared to the end of 2024, the amount of outstanding loans will increase by € 11,000 to over €44,000.

The income statement also includes the budget for 2025. Sponsorship income is expected to amount to approximately €40,000.

Total costs will decrease slightly compared to 2024, mainly due to lower write-offs on loans u/g., as further specified in the 2025 budget.

Fred Arp, treasurer

## 1. Profit & Loss 2024 Stichting Pamoja Nguvu

	<b>budget</b>	<b>realized</b>	<b>realized</b>	<b>budget</b>
	<b>2024</b>	<b>2024</b>	<b>2023</b>	<b>2025</b>
<b>Exchange rate</b>	<b>(€/Tzs. 2.500)</b>	<b>(€/Tzs. 2.500)</b>	<b>(€/Tzs. 2.510)</b>	<b>(€/Tzs. 2.500)</b>
<b>Nederland:</b>	v		v	
<b>Income</b>				
Baten van particulieren uit nalatenschappen	€ -		€ -	
private donations	€ 35,000	€ 62,780	v € 50,223	€ 40,000
company donations	€ -	€ -	€ -	€ -
Baten van Loterijorganisaties	€ -	€ -	€ -	€ -
Baten van subsidies en overheden	€ -	€ -	€ -	€ -
Baten van verbonden (international) organisaties	€ -	€ -	€ -	€ -
Baten van andere organisaties zonder winststreven	€ -	€ -		€ -
<b>Total profits</b>	€ 35,000	€ 62,780	v € 50,223	€ 40,000
<b>Costs</b>				
Salaries	€ 14,810	€ 14,934	€ 13,531	€ 17,683
Transport	€ 1,492	€ 1,485	€ 1,453	€ 1,989
communication	€ 682	€ 682	€ 684	€ 946
small investments	€ -	€ 989	€ 1,229	€ 640
other costs	€ 2,179	€ 2,209	€ 3,209	€ 2,459
	€ 19,163	€ 20,299	€ 20,106	€ 23,717
costs related to loans				
healthcare insurance	€ 900	€ 900	€ 819	€ 1,200
training	€ 456	€ 632	€ 1,570	€ 540
dotation for potential bad debts	€ 4,000	€ 11,139	€ 5,000	€ 4,560
	€ 5,356	€ 12,671	€ 7,389	€ 6,300
<b>hiring costs</b>	€ -			€ -
administartion	€ 1,791	€ 2,111	€ 1,265	€ 1,750
<b>Total coists</b>	€ 26,310	€ 35,081	€ 28,760	€ 31,767
<b>Saldo vóór financiële baten en lasten</b>	€ 8,690	€ 27,699	€ 21,463	€ 8,233
financial income/costs	€ -300	€ 6,003	€ -2,924	€ -200
<b>Saldo van baten en lasten:</b>	€ 8,390	€ 33,702	€ 18,539	€ 8,033
			v	
<b>explanation financial income/costs</b>				
banking fees	€ -300	€ -429	€ -279	€ -200
exchange rate differences	€ -	€ 6,432	€ -2,645	-
	€ -300	€ 6,003	€ -2,924	€ -200

## 2. Balance sheet per 31 december 2024 Stichting Pamoja Nguvu

### ASSETS

exchange rate

31 december 2024

€ /Tzs 2.500

31 december 2023

€ /Tzs 2.775

Immateriële vaste activa

€ -

€ -

Materiële vaste activa

€ -

€ -

Financiële vaste activa

€ 37,669 € 37,669

€ 35,021 € 35,021

stocks

€ -

€ -

receivables

€ 6,972

€ 1,451

Effecten

€ -

€ -

Liquide middelen :

€ 82,524 € 89,496

€ 54,795 € 56,246

total

€ 127,165

€ 91,267

### LIABILITIES

Reserves en fondsen:

reserves: continuity liability

€ 50,000

€ -

free liabilities

€ 64,203 € 114,203

€ 80,501 € 80,501

fondsen: Bestemmingsfonds

€ -

€ -

€ 114,203

€ 80,501

provisions

€ 5,000

€ 5,000

long debt

€ -

€ -

short debt

€ 7,962

€ 5,766

total

€ 127,165

€ 91,267

### 3. Explanation of balance sheet per 31 december 2024 Stichting Pamoja Nguvu

	12/31/24		12/31/23	
	koers	€ /Tzs 2.500	€ /Tzs 2.775	
Toelichting Balans:				
<b>Financial fixed assets</b>				
oustanding loans		€ 33,269	€	30,021
other loans (staff)		€ 4,400	€	5,000
		€ -	€	-
		€ 37,669	€	35,021
<b>claims and othet assets</b>				
Rek crt General ( HW)	€ 1,520		€	-
Rek crt. Larai (HW)	€ 4,786			
other claims	€ 666	€ 6,972	€ 1,451	€ 1,451
<b>liquidity</b>				
Nederland	€ 80,576		€ 53,925	
Tanzania	€ 1,948	€ 82,524	€ 870	€ 54,795
<b>total assets</b>		€ 127,165		€ 91,267
<b>Equity</b>				
continuity liability	€ 50,000			
other liabilities	€ 30,501	€ 80,501		€ 61,962
surplus actual year		€ 33,702		€ 18,539
		€ 114,203		€ 80,501
<b>provisions</b>				
		€ 5,000		€ 5,000
<b>short term debt</b>				
Rek. crt General /Lerai (HW)	€ 7,162		€ 5,766	
other debt	€ 800	€ 7,962	0	€ 5,766
<b>Total Liabilities</b>		€ 127,165		€ 91,267